HC3 CASE STUDY

West Central Community Action

Introduction

This case study of West Central Community Action is based on a June 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "Moving to such a simple, yet elegantly-efficient hypervisor literally changed everything for us."

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Enabled virtualization without complexity
- Reduced time spent managing Infrastructure
- Improved availability of critical workloads
- Improved scalability of Infrastructure
- Improved disaster recovery
- Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)

Use Case

The key features and functionalities of HC3 that the surveyed organization uses:

- Hypervisor – VMware
- Dell Servers / SAN
- EMC

- Has 1 IT personnel responsible for infrastructure.

- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

- single vendor support: not differentiated
- scalability: differentiated
- reliability: not differentiated
- ease of implementation: very differentiated
- ease of use: very differentiated

- Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- High availability of Virtual Machines
- Reliability
- Scalability

- Decreased the time spent recovering from a hardware failure running a critical workload from over 1 week to less than 10 minutes (99.9% reduction in recovery time) with the high availability built into HC3.

- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Alex Kintner, IT Manager, West Central Community Action

Organization Profile

Organization:
West Central Community Action

Industry:
Non-profit

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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