

US Conference Of Catholic Bishops

Introduction

This case study of US Conference of Catholic Bishops is based on a January 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Hypervisor Licensing Renewal
 - To reduce operational costs

Use Case

The key features and functionalities of HC3 that the surveyed organization uses:

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - EMC
 - Simplivity
- Has 2 IT personnel responsible for infrastructure.
- Runs less than 10 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: very differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation

Source: John Galotta, Executive Director of IT, US Conference of Catholic Bishops

Organization Profile

Organization:
US Conference of Catholic Bishops

Industry:
Non-profit

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.