# Turner Padget

## Introduction

This case study of Turner Padget is based on a January 2020 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "The simplicity of Scale's hypervisor UI and management features has reduced the workload of our sys admin, and removed the specialized skillset required for that position. It has also given some of our other IT staff more working experience and a better understanding of our virtual environment. This helps provide a better end user support experience because we can have more members of the IT team available to assist and support their needs."

## Challenges

- Solved the following operational challenges after deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved availability of critical workloads
    - Improved scalability of Infrastructure
    - Improved disaster recovery
    - Solved single vendor support of Infrastructure
    - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
    - To execute an infrastructure refresh (replacing aging hardware)
    - For Hypervisor Licensing Renewal
    - To reduce operational costs
- Purchased HC3 over the following vendors:
    - Hypervisor – VMware
    - Dell Servers / SAN
    - HP Servers / SAN
    - VMware VSAN
    - VxRail

### Company Profile

Company:
**Turner Padget**

Company Size:
**Medium Enterprise**

Industry:
**Professional Services**

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

## Use Case

- Has 3 IT personnel responsible for infrastructure.
- Runs 50-74 Virtual Machines on HC3.

## Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
    - single vendor support: extremely differentiated
    - Scalability: very differentiated
    - Reliability: extremely differentiated
    - Ease of implementation: extremely differentiated
    - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - Ease and speed of implementation
    - High availability of Virtual Machines
    - Reliability
    - Scalability
    - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by > 75% after deploying HC3.

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