# Case Study: Turlock Scavenger

## Introduction

This case study of TURLOCK SCAVENGER CO is based on a March 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "It has given me a SAS storage infrastructure to reduce the disk latency I was having in my mixed SAS/SATA SAN."

## Challenges

- Realized the following operational challenges by deploying HC3:
  - Improved availability of critical workloads
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To reduce operational costs

## Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - HP Servers / SAN
- Has 1 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

## Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Ease of use: very differentiated
  - Ease of implementation: very differentiated
  - Reliability: very differentiated
  - Scalability: very differentiated
  - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Source: Sam Paulissian, Chief Information Officer, Turlock Scavenger

### Company Profile

Company:
**TURLOCK SCAVENGER CO**

Company Size:
**Small Business**

Industry:
**Transportation Services**

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.