

Town Of Collingwood

Introduction

This case study of Town of Collingwood is based on an April 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Still in its infancy but for us, it’s the high availability and scalability of the solution that has had the most current operational impact. As we grow over time, it will be ease of management and reduced maintenance from having to maintain other components (ie server, san, networking).”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Improved scalability of infrastructure
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal
 - To support business growth expectations or new business initiatives

Organization Profile

Organization:
Town of Collingwood

Organization Size:
State & Local

Industry:
Government

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - HP Servers / SAN
 - Nutanix
 - Simplivity
 - Tintri
- Has 2 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: Not differentiated
 - Scalability: Very differentiated
 - Reliability: Very differentiated
 - Ease of implementation: Very differentiated
 - Ease of use: Very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - High availability of Virtual Machines
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload not at all with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Mike Nancekivell, IT Manager, Town of Collingwood