HC3 CASE STUDY

Tec Equipment

Introduction

This case study of TEC Equipment is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "Scale HC3 is an easy, repeatable, and highly available solution that will scale with our business."

Challenges

- Realized the following operational challenges by deploying HC3:
  - Reduced time spent managing Infrastructure
  - Improved availability of critical workloads
  - Improved scalability of Infrastructure
  - Improved disaster recovery
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - Infrastructure Refresh (replacing aging hardware)
  - Support higher uptime SLAs for critical workloads
  - Support business growth expectations or new business initiatives
  - Reduce operational costs

Company Profile

Company:
TEC Equipment

Company Size:
Medium Enterprise

Industry:
Automotive & Transport

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
  - Dell Servers / SAN
  - HP Servers / SAN
- Has 4-5 IT personnel responsible for infrastructure.
- Runs 50-74 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Single vendor support: extremely differentiated
  - Scalability: very differentiated
  - Ease of implementation: very differentiated
  - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease and speed of implementation
  - High availability of Virtual Machines
  - Reliability
  - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Source: Quinton Barber, IT Manager, TEC Equipment

Version 2 www.version-2.com

Hong Kong
TEL : (852) 2893 8860
Email : sales@version-2.com.hk

Taiwan
TEL : (886) 02 7722 6899
Email : sales@version-2.com.tw

SCALE COMPUTING