

Table Rock Community Bank

Introduction

This case study of Table Rock Community Bank is based on an April 2020 survey of HC3 customers by TechValidate, a 3rd-party research service.

“It has allowed us to spin up new servers in a very short amount of time and reduces time to manage server VMs.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To execute an infrastructure refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal
 - To support higher uptime SLAs for critical workloads
 - To support business growth expectations or new business initiatives
 - To meet increasing RPO and RTO SLAs
 - To reduce operational costs
- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - HP Servers / SAN
 - EMC
 - Nutanix
 - VMware VSAN

Company Profile

Company:
Table Rock Community Bank

Company Size:
Small Business

Industry:
Banking

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 1 IT personnel responsible for infrastructure.
- Runs >100 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: very differentiated
 - Scalability: extremely differentiated
 - Reliability: very differentiated
 - Ease of implementation: differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
 - Pricing
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Richard Hardcastle, IT Director, Table Rock Community Bank