

TM Legal Services

Introduction

This case study of TM Legal Services is based on an October 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“It has helped ensure that we can quickly correct an issue in case a VM becomes corrupted.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Improved scalability of Infrastructure
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support higher uptime SLAs for critical workloads
 - To support business growth expectations or new business initiatives
 - To reduce operational costs

Use Case

- Purchased HC3 over the following vendors:
 - Dell Servers / SAN
- Has 4-5 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: Extremely differentiated
 - Scalability: Extremely differentiated
 - Reliability: Very differentiated
 - Ease of implementation: Extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Scalability
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Company Profile

Company:
TM Legal Services

Company Size:
Medium Enterprise

Industry:
Financial Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: Jeffrey Edwards, Engineer, TM Legal Services