

Case Study: TCI Services Inc.

Introduction

This case study of TCI Services Inc is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3 reduced capital costs and provided a single resource for all our server needs.”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
- Runs Less than 10 Virtual Machines on HC3.
- 50-74% of their environment is virtualized.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: extremely differentiated
 - Ease of implementation: very differentiated
 - Reliability: very differentiated
 - Scalability: very differentiated
 - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Company Profile

Company:
TCI Services Inc

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: David Cunningham, IT Professional, TCI Services Inc.