

Case Study: Stubbe's Precast

Introduction

This case study of Stubbe's Precast is based on a November 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

“Peace of mind for myself and my management team with the HC3 virtual environment, with easy to set up replication functionality.”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support higher uptime SLAs for critical workloads
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Stubbe's Precast

Company Size:
Medium Enterprise

Industry:
Construction

Use Case

- Purchased HC3 over the following vendor:
 - Hypervisor – VMware
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: very differentiated
 - Ease of implementation: very differentiated
 - Reliability: very differentiated
 - Scalability: extremely differentiated
 - Single vendor support: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease and speed of implementation
 - High availability of Virtual Machines
- Decreased the time spent recovering from a hardware failure running a critical workload from over 1 week to less than 10 minutes (99.9% reduction in recovery time) with the high availability built into HC3.

Source: Marcel Emond, IT Administrator, Stubbe's Precast