Case Study: Stuart Turner Ltd

Introduction

This case study of Stuart Turner Ltd is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.

> " **"Set and forget on the hypervisor. HC3 allows us to focus on system development, which adds value to the business."**

Challenges

- Solved the following operational challenges by deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved scalability of Infrastructure
    - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)
    - For Hypervisor Licensing Renewal
    - To support business growth expectations or new business initiatives

Use Case

- Purchased HC3 over the following vendors:
    - Hypervisor – VMware
    - Hypervisor – Microsoft Hyper-V
    - EMC
- Runs 10-24 Virtual Machines on HC3.
- 10-24% of their environment is virtualized.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
    - Ease of use: very differentiated
    - Ease of implementation: extremely differentiated
    - Reliability: extremely differentiated
    - Scalability: differentiated
    - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - High availability of Virtual Machines
    - Reliability
    - Single vendor support

Source: Chris Goswell, IT Manager, Stuart Turner Ltd

Company Profile

Company:
Stuart Turner Ltd

Company Size:
Small Business

Industry:
Industrial Manufacturing

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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