

Case Study: Stewart Peterson Group

Introduction

This case study of Stewart Peterson Group is based on a February 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

“Peace of mind knowing we have world class support behind the product.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support higher uptime SLAs for critical workloads

Company Profile

Company:
Stewart Peterson Group

Company Size:
Small Business

Industry:
Financial Services

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - HP Servers / SAN
 - EMC
 - NetApp
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: extremely differentiated
 - Ease of implementation: extremely differentiated
 - Reliability: very differentiated
 - Scalability: not differentiated
 - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - High availability of Virtual Machines
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Source: Ryan Mainville, IT Manager, Stewart Peterson Group