Case Study: St. Richards Catholic College

Introduction

This case study of St. Richards Catholic College is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "Scale Computing HC3 is a fit and forget solution enabling resources to concentrate on supporting other operational issues and users to gain the best possible IT experience. "

Challenges

- Solved the following operational challenges by deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved availability of critical workloads
  - Improved scalability of Infrastructure
  - Solved single vendor support of Infrastructure
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - To support higher uptime SLAs for critical workloads
  - To support business growth expectations or new business initiatives
  - To reduce operational costs

Organization Profile

Organization:
St. Richards Catholic College

Industry:
Educational Institution

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
  - Dell Servers / SAN
  - HP Servers / SAN
  - EMC
  - Nutanix
- Runs Less than 10 Virtual Machines on HC3.
- 10-24% of their environment is virtualized.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Ease of use: extremely differentiated
  - Ease of implementation: extremely differentiated
  - Reliability: very differentiated
  - Scalability: extremely differentiated
  - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - Scalability
  - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Mark Lane, IT Manager, St. Richards Catholic College

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