

Specialty Lighting

Introduction

This case study of Specialty Lighting is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“[HC3 has great] ease of use.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Realized the following operational challenges by deploying HC3:

- Enabled virtualization without complexity
- Reduced time spent managing Infrastructure
- Improved scalability of Infrastructure
- Improved disaster recovery

Purchased their HC3 system for the following reasons:

- For Infrastructure Refresh (replacing aging hardware)
- To support higher uptime SLAs for critical workloads
- To support business growth expectations or new business initiatives

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

Purchased HC3 over the following vendors:

- Hypervisor – VMware
- HP Servers / SAN
- EMC
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how differentiated they from the competition:

- Single vendor support: extremely differentiated
- Scalability: extremely differentiated
- Reliability: extremely differentiated
- Ease of implementation: extremely differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- High availability of Virtual Machines
- Reliability
- Scalability
- Single vendor support

Company Profile

Company:
Specialty Lighting

Company Size:
Small Business

Industry:
Electronics

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: Greg Carreon, IT Vice President, Specialty Lighting