HC3 CASE STUDY

Small Business Automotive & Transport Company

Introduction

This case study of a small business automotive & transport company is based on a July 2018 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

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"We are able to recover in a few minutes rather than hours or days with in-house backups."

Challenges

- Solved the following operational challenges after deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)

Use Case

- Purchased HC3 over the following vendors:
    - Hypervisor – Microsoft Hyper-V
- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Small Business

Industry:
Automotive & Transport

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
    - Single vendor support: Extremely differentiated
    - Scalability: Extremely differentiated
    - Reliability: Extremely differentiated
    - Ease of implementation: Very differentiated
    - Ease of use: Very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - Ease and speed of implementation
    - Reliability
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: TechValidate survey of a Small Business Automotive & Transport Company

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Hong Kong
TEL : (852) 2893 8860
Email : sales@version-2.com.hk

Taiwan
TEL : (886) 02 7722 6899
Email : sales@version-2.com.tw

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