Signature Federal Credit Union

Introduction

This case study of Signature Federal Credit Union is based on a January 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "With HC3, it is easy to manage all servers on one screen, we no longer need vCenter to manage all of the VM's."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved availability of critical workloads
    - Improved scalability of Infrastructure
    - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)
    - We lost our Entire Virtual Blade Server Unit

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

- Purchased HC3 over the following vendor:
    - Nutanix
- Has 1 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
    - Single vendor support: very differentiated
    - Scalability: extremely differentiated
    - Reliability: extremely differentiated
    - Ease of implementation: extremely differentiated
    - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - Ease and speed of implementation
    - High availability of Virtual Machines
    - Reliability
    - Scalability
    - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Arlen Torres, Network / Systems Administrator, Signature Federal Credit Union

Company Profile

Company:
Signature Federal Credit Union

Company Size:
Small Business

Industry:
Financial Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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