

Sewell Family Of Companies

Introduction

This case study of Sewell Family of Companies is based on a July 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“The minimal amount of time that it took us to setup and use HC3 was absolutely mind blowing. I don’t know why others waste so much time setting something else up.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Company Profile

Company:
Sewell Family of Companies

Company Size:
Medium Enterprise

Industry:
Automotive & Transport

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Hypervisor – Microsoft Hyper-V
 - HP Servers / SAN
 - Nutanix
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: very differentiated
 - Reliability: very differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Scalability
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Kenneth McDonald, IT Administrator, Sewell Family of Companies