

Sebastian County – AR

Introduction

This case study of Sebastian County – AR is based on an October 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“The complexities of virtualization and disaster recovery can become a tremendous burden on small businesses with single or limited IT resources. HC3 has allowed our organization to implement virtualized machines and disaster recovery pathways with very minimal impact on operations and with a level a simplicity never before seen.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reason:
 - To support higher uptime SLAs for critical workloads

Company Profile

Company:
Sebastian County – AR

Company Size:
Small Business

Industry:
Health Care

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - HP Servers / SAN
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how it differentiated them from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: very differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.

Source: Brian Weindel, Director of Communications and Information Technology, Sebastian County - AR