Schlanger Silver Barg & Paine LLP

Introduction

This case study of Schlanger Silver Barg & Paine LLP is based on a January 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.

> " "Easier to manage."

Challenges

- Realized the following operational challenges by deploying HC3:
    - Solved single vendor support of Infrastructure
    - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)
    - To support business growth expectations or new business initiatives
    - To reduce operational costs

Company Profile

Company:
Schlanger Silver Barg & Paine LLP

Company Size:
Small Business

Industry:
Legal

Use Case

- Purchased HC3 over the following vendors:
    - Hypervisor – VMware
    - Hypervisor – Microsoft Hyper-V
- Has 1 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
    - single vendor support: very differentiated
    - scalability: very differentiated
    - reliability: very differentiated
    - ease of implementation: very differentiated
    - ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - Ease and speed of implementation
    - High availability of Virtual Machines
    - Reliability
    - Scalability
    - Single vendor support

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