

Rural Community Assistance

Introduction

This case study of Rural Community Assistance is based on an August 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Ease of administration has helped a lot coming from VMWare. Scale support is great for answering simple questions or helping to solve more complex issues.”

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal
 - To support higher uptime SLAs for critical workloads
 - To support business growth expectations or new business initiatives

Organization Profile

Organization:
Rural Community Assistance

Industry:
Non-profit

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

The key features and functionalities of HC3 that the surveyed organization uses:

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - HP Servers / SAN
 - Nutanix
 - Simplivity
- Has 1 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: very differentiated
 - Reliability: very differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Chris Eynon, System Administrator, Rural Community Assistance