

Rolling Hills Local School District

Introduction

This case study of Rolling Hills Local School District is based on a July 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3, purely as a hardware refresh, provided a vast improvement in the speed of services and provisioning of new VMs. We did not have HA or redundancy before Scale, now I can survive most failures or disasters without anyone knowing.”

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

Solved the following operational challenges after deploying HC3:

- Improved availability of critical workloads
- Improved scalability of Infrastructure
- Improved disaster recovery
- Solved single vendor support of Infrastructure

Purchased their HC3 system for the following reasons:

- To execute an infrastructure refresh (replacing aging hardware)
- To support business growth expectations or new business initiatives

Purchased HC3 over the following vendors:

- Dell Servers / SAN
- Nutanix
- OVirt, Proxmox, XCP-ng with XOSAN

Use Case

- Has 1 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how they differentiated from the competition:

- Single vendor support: extremely differentiated
- Scalability: very differentiated
- Reliability: extremely differentiated
- Ease of implementation: extremely differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- Reliability
- Single vendor support

Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.

Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: James Buckey, Chief Technology Officer (CTO), Rolling Hills Local School District

Organization Profile

Organization:
Rolling Hills Local School District

Industry:
Educational Institution

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.