

Riverwood Healthcare Center

Introduction

This case study of Riverwood Healthcare Center is based on a January 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3 reduced time in implementation, making our response to requests more efficient thus increasing satisfaction. Overall maintenance of the device is much less than supporting physical servers.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives
 - To meet increasing RPO and RTO SLAs

Company Profile

Company:
Riverwood Healthcare Center

Company Size:
Medium Enterprise

Industry:
Health Care

Use Case

- Purchased HC3 over the following vendors:
 - HP Servers / SAN
 - NetApp
 - Nutanix
- Has 3 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: differentiated
 - Scalability: differentiated
 - Reliability: differentiated
 - Ease of implementation: differentiated
 - Ease of use: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease and speed of implementation
 - Scalability
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

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