

Rim Architects

Introduction

This case study of Rim Architects is based on an April 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Allows us to be scalable and agile.”

Challenges

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support higher uptime SLAs for critical workloads
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Rim Architects

Company Size:
Small Business

Industry:
Architecture

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Hypervisor – Microsoft Hyper-V
 - Dell Servers / SAN
 - Nutanix
- Has 4-5 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: Extremely differentiated
 - Scalability: Extremely differentiated
 - Reliability: Very differentiated
 - Ease of implementation: Extremely differentiated
 - Ease of use: Very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.

Source: Ubon Boutsomsi, Chief Technology Officer, Rim Architects