

Resort Hospitality Solutions

Introduction

This case study of Resort Hospitality Solutions is based on a July 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3 has increased our ability to quickly deploy new servers without having to worry about hardware.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Resort Hospitality Solutions

Company Size:
Medium Enterprise

Industry:
Hospitality

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
 - Dell Servers / SAN
 - EMC
 - Nutanix
- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: Very differentiated
 - Scalability: Very differentiated
 - Reliability: Differentiated
 - Ease of implementation: Differentiated
 - Ease of use: Differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support

Source: Mike Nail, Systems Administrator, Resort Hospitality Solutions