Version 2

SCALE COMPUTING

RBSK Partners, PC

Introduction

This case study of RBSK Partners, PC is based on an October 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

- Realized the following operational challenges by deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved availability of critical workloads
  - Improved scalability of Infrastructure
  - Solved single vendor support of Infrastructure
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To support business growth expectations or new business initiatives

Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – Microsoft Hyper-V
  - Dell Servers / SAN
- Has 4-5 IT personnel responsible for infrastructure
- Runs >100 Virtual Machines on HC3

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Single vendor support: extremely differentiated
  - Scalability: extremely differentiated
  - Reliability: very differentiated
  - Ease of implementation: extremely differentiated
  - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - High availability of Virtual Machines
  - Reliability
  - Scalability
  - Single vendor support

Source: Andy Koetter, IT Consultant, RBSK Partners PC

Company Profile

Company:
RBSK Partners, PC

Company Size:
Small Business

Industry:
Computer Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Version 2
www.version-2.com

Hong Kong
TEL : (852) 2893 8860
Email : sales@version-2.com.hk

Taiwan
TEL : (886) 02 7722 6899
Email : sales@version-2.com.tw

SCALE COMPUTING