Case Study: Presbyterian Mo Ranch Assembly

Introduction

This case study of Presbyterian Mo-Ranch Assembly is based on a June 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "I am the entire IT staff at this time. HC3 has freed up a lot of my time, especially concerns regarding disaster recovery. Cost savings over physical servers for our typical replacement cycle were instrumental in the decision process."

Challenges

- Solved the following operational challenges by deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved availability of critical workloads
    - Improved scalability of Infrastructure
    - Improved disaster recovery
    - Solved single vendor support of Infrastructure
    - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)
    - To support higher uptime SLAs for critical workloads
    - To reduce operational costs

Organization Profile

Organization:
Presbyterian Mo-Ranch Assembly

Industry:
Non-profit

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
    - Hypervisor – VMware
    - Hypervisor – Microsoft Hyper-V
- Runs Less than 10 Virtual Machines on HC3.
- > 75% of their environment is virtualized.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
    - Ease of use: very differentiated
    - Ease of implementation: extremely differentiated
    - Scalability: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - High availability of Virtual Machines
    - Reliability
    - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from over 1 week to less than 10 minutes (99.9% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Kent Smith, IT Administrator, Presbyterian Mo-Ranch Assembly

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