

## Premium Health Inc.

### Introduction

This case study of Premium Health Inc. is based on a January 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.



“It has made things easier for deploying new servers or creating test environments to test new policies/software.”

### Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To support business growth expectations or new business initiatives
  - To reduce operational costs

#### Organization Profile

Organization:  
**Premium Health Inc.**

Industry:  
**Non-profit**

#### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

### Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – Microsoft Hyper-V
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

### Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: very differentiated
  - Scalability: extremely differentiated
  - Reliability: very differentiated
  - Ease of implementation: very differentiated
  - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - High availability of Virtual Machines
  - Reliability
  - Scalability
  - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by > 75% after deploying HC3.

Source: Joshua Josephs, IT Specialist, Premium Health Inc.