HC3 CASE STUDY

Precision Pulley & Idler

Introduction

This case study of Precision Pulley & Idler is based on a June 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
  - Improved scalability of Infrastructure
  - Improved disaster recovery
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - For Hypervisor Licensing Renewal

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Nutanix
  - Simplivity
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Single vendor support: very differentiated
  - Scalability: differentiated
  - Reliability: differentiated
  - Ease of implementation: very differentiated
  - Ease of use: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - High availability of Virtual Machines
  - Scalability
  - Single vendor support

Company Profile

Company:
Precision Pulley & Idler

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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