

Precision Color Graphics

Introduction

This case study of Precision Color Graphics is based on a June 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Being a Wisconsin Green Tier company, we are always looking for ways to become greener. Implementing the Scale H3 cluster has allowed the removal of 8 physical servers, thus reducing our energy consumption by approximately 4 amps, 24 hours a day, 7 days a week. It may not seem like much, but every bit counts.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Improved scalability of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Company Profile

Company:
Precision Color Graphics

Company Size:
Small Business

Industry:
Professional Services

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Hypervisor – Microsoft Hyper-V
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: extremely differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Single vendor support

Source: Jeff Botic, IT Director, Precision Color Graphics