

Positive Education Program

Introduction

This case study of Positive Education Program is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“From an operation standpoint, servers still operate the same but it dramatically improved disaster recovery.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
- Purchased their HC3 system for the following reason:
 - Support higher uptime SLAs for critical workloads

Organization Profile

Organization:
Positive Education Program

Industry:
Educational Institution

Use Case

- Purchased HC3 over the following vendor:
 - Hypervisor – VMware
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: very differentiated
 - Scalability: very differentiated
 - Reliability: very differentiated
 - Ease of implementation: very differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by > 75% after deploying HC3.

Source: Mike Lampkins, Network Administrator, Positive Education Program