Case Study: Pocahontas Public School District

Introduction

This case study of Pocahontas Public School District is based on a November 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "We can both collaborate and work on new VM's at the same time. We have replaced older hardware and have the ability to add VM's as needed. Disaster Recovery was big, and we now have it down."

Challenges

- Realized the following after deploying HC3:
  - Enabled virtualization without complexity
  - Improved scalability of Infrastructure
  - Improved disaster recovery
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To support business growth expectations or new business initiatives
  - To reduce operational costs

Organization Profile

Organization:
Pocahontas Public School District

Industry:
Educational Institution

Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Hypervisor – Microsoft Hyper-V
- Has 3 IT personnel responsible for infrastructure
- Runs 10-24 Virtual Machines on HC3

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Ease of use: extremely differentiated
  - Ease of implementation: extremely differentiated
  - Reliability: extremely differentiated
  - Scalability: extremely differentiated
  - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - Reliability
  - Scalability
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3

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