Case Study: PRG Consulting

Introduction

This case study of PRG Consulting is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "With HC3, we have the added reliability of running virtual machines in a host cluster rather than on a single piece of hardware. We're also able to take snapshots and roll back as needed, whereas before we took an image and restored if needed. We're also able to add VMs for testing software without having to have dedicated physical test boxes."

Challenges

- Solved the following operational challenges by deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved availability of critical workloads
    - Improved scalability of Infrastructure
    - Improved disaster recovery
    - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)
    - To support higher uptime SLAs for critical workloads
    - To support business growth expectations or new business initiatives

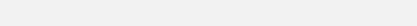### Company Profile

Company:
PRG Consulting

Company Size:
Small Business

Industry:
Professional Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
    - Hypervisor – VMware
    - Hypervisor – Microsoft Hyper-V
    - Dell Servers / SAN
    - HP Servers / SAN
    - Nutanix
    - Simplivity
- Runs Less than 10 Virtual Machines on HC3.
- > 75% of their environment is virtualized.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
    - Ease of use: very differentiated
    - Ease of implementation: extremely differentiated
    - Reliability: differentiated
    - Scalability: very differentiated
    - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - Ease and speed of implementation
    - High availability of Virtual Machines
    - Reliability
    - Scalability
    - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Joshua Bailey, Network Administrator, PRG Consulting

Version 2
www.version-2.com 版二

Hong Kong
TEL : (852) 2893 8860
Email : sales@version-2.com.hk

Taiwan
TEL : (886) 02 7722 6899
Email : sales@version-2.com.tw

SCALE COMPUTING