Case Study: North Arkansas Electric Cooperative

Introduction

This case study of NORTH ARKANSAS ELECTRIC COOP is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.

> " **"HC3 is a great product. It greatly reduces the time required to roll out new servers."**

Challenges

- Solved the following operational challenges by deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved availability of critical workloads
  - Improved scalability of Infrastructure
  - Improved disaster recovery
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - Great Technology

Company Profile

Company:
NORTH ARKANSAS ELECTRIC COOP

Company Size:
Medium Enterprise

Industry:
Energy & Utilities

Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - EMC
- Runs 10-24 Virtual Machines on HC3.
- > 75% of their environment is virtualized.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Ease of use: extremely differentiated
  - Ease of implementation: extremely differentiated
  - Reliability: extremely differentiated
  - Scalability: extremely differentiated
  - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use

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