Natrix Technologies Inc.

Introduction

This case study of Natrix Technologies inc. is based on an April 2020 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "HC3 is easy to deploy "

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Solved the following operational challenges after deploying HC3:

- Enabled virtualization without complexity
- Reduced time spent managing Infrastructure
- Improved availability of critical workloads
- Improved disaster recovery

Purchased their HC3 system for the following reasons:

- To execute an infrastructure refresh (replacing aging hardware)

Purchased HC3 over the following vendors:

- Hypervisor – VMware
- HP Servers / SAN
- Nutanix

Use Case

- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how they differentiated from the competition:

- single vendor support: extremely differentiated
- scalability: extremely differentiated
- reliability: extremely differentiated
- ease of implementation: extremely differentiated
- ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- High availability of Virtual Machines

Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.

Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Eric Rivest, Vice President, Natrix Technologies inc.

Company Profile

Company:
Natrix Technologies inc.

Company Size:
Small Business

Industry:
Security Products & Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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