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HC3 CASE STUDY

National Community Church

Introduction

This case study of National Community Church is based on a July 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.

"Seriously, ease of use is great! I love that I can check the status of my backups and manage my virtual environment in one place."

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

Solved the following operational challenges after deploying HC3:

- Reduced time spent managing Infrastructure
- Improved disaster recovery
- Solved single vendor support of Infrastructure

Purchased their HC3 system for the following reasons:

- To execute an infrastructure refresh (replacing aging hardware)
- For Hypervisor Licensing Renewal
- To support business growth expectations or new business initiatives

Purchased HC3 over the following vendors:

- Hypervisor VMware
- Dell Servers / SAN
- VMware VSAN

Use Case

- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how they differentiated from the competition:

- Single vendor support: very differentiated
- Scalability: differentiated
- Ease of implementation: very differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- High availability of Virtual Machines
- Reliability
- Single vendor support

Organization Profile

Organization:
National Community
Church

Industry: Non-profit

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: Matthew Ortiz, IT Director, National Community Church





