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HC3 CASE STUDY

## Mr. Bult's Inc.

#### Introduction

This case study of Mr. Bult's Inc. is based on an October 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.

"We added the 10gig backplane and everything is very fast. Easy to see iops / metrics and move VM's between hosts."

# Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
  - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)

#### **Use Case**

- Purchased HC3 over the following vendors:
  - Hypervisor VMware
  - Dell Servers / SAN
  - EMC
- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

## Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Scalability: Extremely differentiated
  - Reliability: Very differentiated
  - Ease of implementation: Extremely differentiated
  - Ease of use: Extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - High availability of Virtual Machines
  - Scalability
- Reduced the time their IT staff spends managing infrastructure by up to 10% after deploying HC3.

Company Profile

Company: Mr. Bult's Inc.

Company Size: Medium Enterprise

Industry: **Transportation Services** 

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: Mike York, IT Director, Mr. Bult's Inc.







