HC3 CASE STUDY

Mine Rp

Introduction

This case study of MineRP is based on an October 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.

> " **"Workloads are so much easier to manage and productivity improved 100%."**

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
    - Enabled virtualization without complexity
    - Reduced time spent managing Infrastructure
    - Improved availability of critical workloads
    - Improved scalability of Infrastructure
    - Improved disaster recovery
    - Solved single vendor support of Infrastructure
    - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
    - For Infrastructure Refresh (replacing aging hardware)
    - To support business growth expectations or new business initiatives

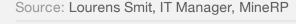### Company Profile

Company:
MineRP

Company Size:
Medium Enterprise

Industry:
Metals & Mining

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
    - Nutanix
    - VMware VSAN
    - VxRail
- Has 2 IT personnel responsible for infrastructure.
- Runs 75-99 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
    - Single vendor support: Very differentiated
    - Scalability: Very differentiated
    - Reliability: Very differentiated
    - Ease of implementation: Very differentiated
    - Ease of use: Very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
    - Ease of use
    - Ease and speed of implementation
    - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from over 1 week to less than 10 minutes (99.9% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by > 75% after deploying HC3.

Source: Lourens Smit, IT Manager, MineRP

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SCALE COMPUTING