

Medium Enterprise Transportation Services Company

Introduction

This case study of a medium enterprise transportation services company is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Has given me more time to spend on other projects now that I don’t have to think about updates and patches for storage, servers, and hypervisor separately.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - Infrastructure Refresh (replacing aging hardware)
 - Hypervisor Licensing Renewal
 - Reduce operational costs

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Nutanix
 - Simplivity
 - HP HC380
- Has 1 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: differentiated
 - Scalability: not differentiated
 - Reliability: not differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Single vendor support

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Transportation Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: TechValidate survey of a Medium Enterprise Transportation Services Company