

Medium Enterprise Retail Company

Introduction

This case study of a medium enterprise retail company is based on an October 2018 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“You only have to look on one screen to see the status of the entire enterprise, which saves time and having to flip through screens and possibly miss something in the process.”

Challenges

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - VMware VSAN
 - VxRail
- Has 4-5 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: Very differentiated
 - Scalability: Very differentiated
 - Reliability: Differentiated
 - Ease of implementation: Extremely differentiated
 - Ease of use: Very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Retail

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Learn More:

[Scale Computing](#)

Source: TechValidate survey of a Medium Enterprise Retail Company