Medium Enterprise Industrial Manufacturing Company

Introduction

This case study of a medium enterprise industrial manufacturing company is based on a July 2019 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Solved the following operational challenges after deploying HC3:

- Improved scalability of Infrastructure
- Solved single vendor support of Infrastructure

Purchased their HC3 system for the following reasons:

- To execute an infrastructure refresh (replacing aging hardware)

Purchased HC3 over the following vendors:

- Hypervisor – VMware
- EMC

Use Case

- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how they differentiated from the competition:

- Single vendor support: very differentiated
- Scalability: differentiated
- Reliability: very differentiated
- Ease of implementation: extremely differentiated
- Ease of use: very differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- Single vendor support

Source: TechValidate survey of a Medium Enterprise Industrial Manufacturing Company

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.