

Medium Enterprise Government Company

Introduction

This case study of a medium enterprise government company is based on a January 2019 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“It just simplified things, especially for initial setup and growth.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - EMC
 - Nutanix
 - Simplivity
 - VMware VSAN
 - VxRail
- Has 2 IT personnel responsible for infrastructure.
- Runs 75-99 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Scalability: very differentiated
 - Ease of implementation: very differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Reliability
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Government

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Source: TechValidate survey of a Medium Enterprise Government Company