Medium Enterprise Aerospace & Defense Company

Introduction

This case study of a medium enterprise aerospace & defense company is based on an April 2018 survey of HC3 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

> "So far there has been minimal impact. We are still in the process of migrating machines from vsphere into HC3 so the time and effort that takes eliminates any savings we will see for the first little while. But this one time cost is easy to pay knowing that future scalability and reliability will be increased."

Challenges

- Solved the following operational challenges by deploying HC3:
  - Reduced time spent managing infrastructure
  - Improved scalability of infrastructure
  - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - For Hypervisor Licensing Renewal

Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Dell Servers / SAN
  - Simplivity
- Has 2 IT personnel responsible for infrastructure.
- Runs >100 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: Very differentiated
  - Scalability: Very differentiated
  - Reliability: Differentiated
  - Ease of implementation: Very differentiated
  - Ease of use: Differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - High availability of Virtual Machines
  - Scalability

Source: TechValidate survey of a Medium Enterprise Aerospace & Defense Company

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Aerospace & Defense

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.