

# Case Study: May Technology And Manufacturing

## Introduction

This case study of May Technology and Manufacturing is based on a September 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.

“HC3 made it much easier to add additional resources to a server. The reliability helps users have more confidence in the system.”

## Challenges

- Solved the following operational challenges by deploying HC3:
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
  - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To support higher uptime SLAs for critical workloads

### Company Profile

Company:  
**May Technology and Manufacturing**

Company Size:  
**Medium Enterprise**

Industry:  
**Industrial Manufacturing**

## Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
- Runs Less than 10 Virtual Machines on HC3.
- 25-49% of their environment is virtualized.

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

## Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Ease of use: extremely differentiated
  - Ease of implementation: differentiated
  - Reliability: extremely differentiated
  - Scalability: extremely differentiated
  - Single vendor support: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - High availability of Virtual Machines
  - Reliability
  - Scalability

Source: Robyn Martin, IT Manager, May Technology and Manufacturing