

# Marion School District

## Introduction

This case study of Marion School District is based on an April 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.



“It brings peace of mind because of it’s high availability.”

## Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
  - Reduced time spent managing Infrastructure
- Purchased their HC3 system for the following reasons:
  - To execute an infrastructure refresh (replacing aging hardware)
- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Hypervisor – Microsoft Hyper-V
  - HP Servers / SAN
  - Nutanix
  - Simplivity

## Use Case

- Has 3 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

## Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: very differentiated
  - Scalability: differentiated
  - Reliability: very differentiated
  - Ease of implementation: very differentiated
  - Ease of use: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease and speed of implementation
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

### Organization Profile

Organization:  
**Marion School District**

Industry:  
**Educational Institution**

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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