

Malach Metal Machining

Introduction

This case study of Malach Metal Machining is based on an April 2020 survey of HC3 customers by TechValidate, a 3rd-party research service.



“I am able to devote more time to other aspects of IT for our company, like application development and support.

As well, I manage three (3) sites and having a system that you could virtually leave unattended and not worry makes for more efficiency and effectiveness in terms of support.”

Challenges

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To execute an infrastructure refresh (replacing aging hardware)
 - To reduce operational costs
- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - HP Servers / SAN

Company Profile

Company:
Malach Metal Machining

Company Size:
Small Business

Industry:
Industrial Manufacturing

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: very differentiated
 - Reliability: very differentiated
 - Ease of implementation: very differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - High availability of Virtual Machines
 - Reliability
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Arnie Adiong, IT Manager, Malach Metal Machining