

Maclean Law

Introduction

This case study of Maclean Law is based on an April 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Easy to deploy virtual machines, and speed snapshots and cloning of VMs.”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Improved availability of critical workloads
 - Improved scalability of infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)

Company Profile

Company:
Maclean Law

Company Size:
Small Business

Industry:
Legal

Use Case

- Purchased HC3 over the following vendors:
 - Nutanix
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: Very differentiated
 - Scalability: Differentiated
 - Reliability: Not differentiated
 - Ease of implementation: Extremely differentiated
 - Ease of use: Extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3.

Source: Alfonso Torres, IT Administrator, Maclean Law