

M&H Plastics

Introduction

This case study of M&H Plastics is based on an April 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“We are still quite new to our HC3 implementation, but already we have seen the benefits of the ease and rapid deployment of systems when necessary.”

Challenges

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)

Company Profile

Company:
M&H Plastics

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - HP Servers / SAN
- Has 4-5 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - single vendor support: extremely differentiated
 - scalability: extremely differentiated
 - reliability: very differentiated
 - ease of implementation: extremely differentiated
 - ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Stuart Twitchett, IT Manager, M&H Plastics
