HC3 CASE STUDY

LCI Engineering inc.

Introduction

This case study of LCI Engineering Inc. is based on an October 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "The HC3 had zero operational impact during a complicated infrastructure migration from a traditional vSphere/Server/SAN to the HC3 platform. Ongoing management of the HC3 is very straight forward which is important for those of us who only spend 5-10% of our time managing infrastructure. So far it has truly been a set and forget system."

Challenges

- Realized the following operational challenges by deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reason:
  - For Infrastructure Refresh (replacing aging hardware)

Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Hypervisor – Microsoft Hyper-V
  - Dell Servers / SAN
  - HP Servers / SAN
  - EMC
- Has 1 IT personnel responsible for infrastructure
- Runs 10-24 Virtual Machines on HC3

Company Profile

Company:
LCI Engineering Inc.

Company Size:
Small Business

Industry:
Professional Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Single vendor support: very differentiated
  - Scalability: differentiated
  - Ease of implementation: very differentiated
  - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload not at all with the high availability built into HC3
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3

Source: Seth Maguire, Manager of Software Engineering, LCI Engineering Inc.

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