

Case Study: Jordan Foster Construction LLC

Introduction

This case study of Jordan Foster Construction LLC is based on a December 2014 survey of HC3 customers by TechValidate, a 3rd-party research service.



“[HC3] has made our P2V conversion very easy. My organization is still in the process of migrating but so far we are very pleased with the results.”

Challenges

- Solved the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing infrastructure
 - Improved availability of critical workloads
 - Improved scalability of infrastructure
 - Improved disaster recovery
 - Solved single vendor support of infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For infrastructure refresh (replacing aging hardware)
 - To support higher uptime SLAs for critical workloads
 - To meet increasing RPO and RTO SLAs
 - To reduce operational costs

Company Profile

Company:
Jordan Foster Construction LLC

Company Size:
Medium Enterprise

Industry:
Construction

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - HP Servers / SAN
- Runs 10-24 Virtual Machines on HC3.
- 10-24% of their environment is virtualized.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - ease of use: very differentiated
 - ease of implementation: very differentiated
 - reliability: very differentiated
 - scalability: extremely differentiated
 - single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Robert Candee, ERP Services Manager, Jordan Foster Construction LLC