

Case Study: Intracorp Real Estate LLC

Introduction

This case study of Intracorp Real Estate LLC is based on a November 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

“With HC3, having high availability for our critical systems has eased stress about the recovery of systems.”

Challenges

- Realized the following after deploying HC3:
 - Enabled virtualization without complexity
 - Improved scalability of Infrastructure
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Intracorp Real Estate LLC

Company Size:
Small Business

Industry:
Construction

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - HP Servers / SAN
- Has 1 IT personnel responsible for infrastructure
- Runs Less than 10 Virtual Machines on HC3

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3

Source: James Hanson, IT Manager, Intracorp Real Estate LLC